



CALIFORNIA COLLABORATIVE FOR LONG-TERM SERVICES & SUPPORTS (CCLTSS)

November 17, 2017

Mari Cantwell, State Medicaid Director and Chief Deputy Director
California Department of Health Care Services
P.O. Box 997413, MS 0000
Sacramento, CA 95899-7413

RE: Proposal to Restructure Managed Care Rates to Support Increased Access to Home and Community-Based Services – SUPPORT

Dear Ms. Cantwell,

The California Collaborative for Long Term Services and Supports is comprised of 34 statewide aging and disability organizations that promote dignity and independence in long-term living. Our members include advocates, providers, labor and health insurers and collectively we represent millions of California seniors and people with disabilities, their caregivers and those who provide health, human services and housing.

We have been in discussion with representatives of California's Medicaid Managed Care Plans about strategies to restructure Cal MediConnect and Managed Long-Term Services and Supports rates in order to support increased access to home and community-based services and enable beneficiaries to stay in the most appropriate level of care. We understand that the Plans have developed several rate proposals that would enhance cost-effectiveness and increase access to services:

- Restructure the rates to allow plans to move long-term SNF patients to a lower level of care.
- Allow In Lieu of Services or Care Plan Options to be included in Rate Development Templates, which incentivizes plans to develop programs for

institutional delay and diversion and promote independent, community-based living.

- Streamline operations, e.g., how members are tagged to appropriate rate cells.
- Build in savings for the state.
- Allow members to stay enrolled in both CMC and HCBS waivers.

The California Collaborative urges the department to adopt these proposals. They are fiscally responsible and actuarially sound measures that will provide proper financial alignment and appropriate reimbursement for a broad array of cost-effective home and community-based services. Ultimately these changes will result in access to the right services to the right person at the right time for California seniors, people with disabilities and their families. They will help California achieve better care at lower costs and improve quality and access for dual eligible enrolled in Cal MediConnect as well as those enrolled in plans only for their Medi-Cal LTSS benefits.

We urge the Department to make these important changes to support California's aging and disabled populations who rely on long-term services and supports.

Thank you for your consideration. The Collaborative continues to stand ready to assist the Department in the implementation of these programs.

Sincerely,



Laurel Mildred, MSW

For the California Collaborative

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cc: Sarah Brooks, Deputy Director, Health Care Delivery Systems, California
 Department of Health Care Services
 Kerry Branick, Deputy Director, Medicare-Medicaid Coordination Office,
 Centers for Medicare and Medicaid Services